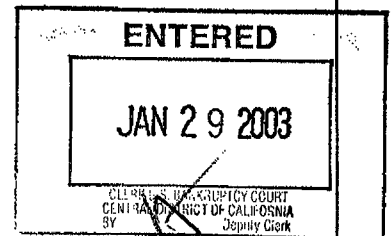
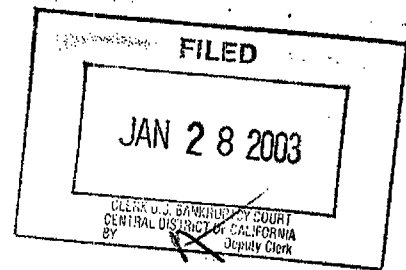


FOR PUBLICATION



UNITED STATES BANKRUPTCY COURT CENTRAL DISTRICT OF CALIFORNIA

In re
COLT ENGINEERING, INC.,
Debtor.

SANDRA L. BENDON, CHAPTER 7
TRUSTEE,
Plaintiff.

v.

ANDRADE & ASSOCIATES, a
professional law corporation,
Ulico Casualty Company,
Defendant.

ULICO CASUALTY COMPANY,
Cross-Complainant.

v.

SANDRA L. BENDON, CHAPTER 7
TRUSTEE, ANDRADE &
ASSOCIATES, a professional law
corporation; Merrill Lynch Business
Financial Services, Inc.; U.S. Rentals, Inc.,
Cross-Defendants.

Case No. RS 00-16583 MJ

Adv. No. RS 00-1366 MJ
RS 01-1094 MJ
RS 01-1146 MJ

Chapter 7

AMENDED
MEMORANDUM OF DECISION

TRIAL DATE: July 9, 2002
SUBMISSION DATE: August 12, 2002
CTRM: 302

171A

These related adversary proceedings came on regularly for trial on July 9, 2002, before the honorable Meredith A. Jury. Cross-complainant Ulico Casualty Co. appeared through counsel Wilson, Elser, Moskowitz, Edelman & Dicker LLP by John J. Immordino; cross-defendant Merrill Lynch Business Financial Services, Inc. appeared through counsel Frandzel, Robins, Bloom & Csato, L.L.C. by Thomas S. Arthur; defendant and cross-defendant Andrade & Associates appeared through counsel Andrade & Associates by Frank A. Satalino and Snipper, Wainer & Markoff by Maurice Wainer; and Trustee Sandra Bendon appeared through Danning, Gill, Diamond & Kollitz, LLP by Robert Hessling and Matthew Kennedy. Evidence, both oral and documentary, was received and argument of counsel presented. The matter was then submitted for post-trial briefs, which were filed on or before August 12, 2002, at which time the matter was submitted for decision. Good cause appearing therefore, the court submits the following memorandum of decision, which shall be deemed the findings of fact and conclusions of law as allowed by Federal Rule of Bankruptcy Procedure 7052(a).

I.

SUMMARY OF FACTS AND ARGUMENT

Debtor Colt Engineering filed a voluntary petition under chapter 7 of the Bankruptcy Code on April 28, 2000. Sandra L. Bendon is the duly appointed chapter 7 trustee. The court has jurisdiction over these combined adversary proceeding pursuant to 28 U.S.C. §§ 157(b)(2)(H) and 1334. These actions are core proceedings under 28 U.S.C. §157(a)(2)(A), (E),(F),(H),(K) & (O).

On December 11, 1997, Colt entered into a written sub-contract agreement with Biltmore Construction Corporation to perform specified work at the San Diego Town Center (the San Diego project). On November 25, 1997, Ulico Casualty Company issued a subcontract performance and payment bond no. B97-114170, which named Biltmore as obligee and which assured payment for all labor performed and materials furnished to the San Diego project. Certain suppliers on the San Diego project asserted that Colt failed to pay them for all labor and

1 materials supplied to the project¹. Each of these suppliers recorded a mechanic's lien against the
2 San Diego project and perfected its mechanic's lien by filing the necessary lawsuit within the
3 statutory period. Each of these suppliers refused to release its mechanic's lien until it was paid in
4 full on its claims. No competent evidence was presented at trial to refute the validity of any of
5 these claims. In compliance with the performance bond it issued, Ulico paid a total of
6 \$296,811.34 to these four claimants on the San Diego project. Payments were all made prior to
7 the chapter 7 filing by Colt and prior to the settlement of the San Diego project, which settlement
8 was consummated in approximately December, 1999 for \$375,000. Prior to settlement of the
9 San Diego project, Andrade & Associates on behalf of Colt commenced litigation against
10 Biltmore and others, asserting that Colt was entitled to recover money based on its subcontract
11 agreement with Biltmore. Andrade was attorney of record for Colt at the time the settlement was
12 achieved.

13 On February 16, 1998, Colt entered into a written subcontract agreement with RB&G
14 Construction Company to perform specified work at the Glendale Fashion Center (Glendale
15 project). On March 17, 1998, Ulico issued its subcontract labor and material payment bond no.
16 B98-114342, which named RB&G as an obligee and which assured payment for all labor
17 performed and materials furnished by Colt to the Glendale project. Certain suppliers alleged that
18 Colt failed to pay them in full for labor and materials furnished to the Glendale project². All of
19 these contractors, with the exception of Southern Counties Oil, recorded mechanic's liens against
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21 ¹ Burns & Son Trucking asserted a claim for \$265,000.00; Cosby Oil Company a claim
22 for \$17,846.30; Rebel Rents a claim for \$3,965.04; and Steve Lowe dba CRG Construction
23 Company a claim for \$10,000.00.

24 ² Senna Tree Company asserted a claim for \$6,070.00; Southern Counties Oil Company a
25 claim for \$2,923.20; United Rental a claim for \$3,125.52; Tri-State Restoration a claim for
26 \$100,000.00; and UB Equipment/Dependable Equipment a claim for \$26,070.77.
27

1 the Glendale project. All of these contractors, including Southern Counties Oil, refused to give
2 lien releases on the project until they were paid in full. No competent evidence was presented at
3 trial to refute the validity of any of these claims. Ulico paid a total of \$138,189.49 to these five
4 claimants on the Glendale project.

5 Andrade commenced litigation on behalf of Colt against RB&G and others in connection
6 with the Glendale project. Despite efforts by Andrade, this litigation was not settled until after
7 the bankruptcy was commenced³. The payments made by Ulico to the five claimants were all
8 made prior to the bankruptcy proceeding and prior to the settlement agreement.

9 On August 28, 1997, Colt entered into a written subcontract agreement with RB&G to
10 perform specified work at the Long Beach Town Center project (Long Beach project). On
11 September 11, 1997, Ulico issued its subcontract labor and material payment bond no. B97-
12 014056, which named RB&G as obligee and which assured payment for all labor performed and
13 materials furnished to the Long Beach project by Colt. Certain suppliers alleged that Colt failed
14 to pay them in full for labor and material supplied to the Long Beach project⁴. No competent
15 evidence was presented at trial to refute the validity of any of these claims. Ewles, Mad Dog,
16 United Rentals and Jagur recorded mechanic's liens against the Long Beach project. All of the
17 six contractors refused to grant lien releases until they were paid in full for their work on the
18 Long Beach project. Ulico paid a total of \$124,925.33 to these six claimants, all prior to
19 settlement of the Colt litigation.

20
21 ³ Special counsel for the trustee achieved a settlement in the sum of \$190,000.00 during
22 this bankruptcy proceeding.

23 ⁴ Ewles Materials asserted a claim for \$10,051.51; Five Star Labor/Golden Arrow a
24 claim for \$10,423.41; Mad Dog Water Trucks a claim for \$1,354.85; Southern Counties Oil
25 Co. a claim for \$26,008.35; United Rentals a claim for \$21,242.21; and Jagur Trucking a claim
26 for \$55,845.00.
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1 Andrade filed suit on behalf of Colt against RB&G and others in connection with the
2 Long Beach project. Although attempts were made, Andrade was unsuccessful in settling the
3 Long Beach litigation prior to the commencement of the bankruptcy proceeding. Special counsel
4 for the trustee achieved the settlement during the bankruptcy proceeding, netting \$100,000.00.

5 In July 1998, for value received, Colt executed and delivered to Merrill Lynch Business
6 Financial Services a WCMA Note, Loan and Security Agreement. Colt granted Merrill Lynch a
7 security interest based on the WCMA Agreement in certain personal property assets, including
8 inventory, equipment, fixtures, general intangibles and accounts. In August 1998, Colt executed
9 and delivered to Merrill Lynch a Term WCMA Reducing Revolver Loan and Security
10 Agreement. In August 1998, Colt granted Merrill Lynch a security interest based on the
11 Revolver Agreement in certain personal property assets, including accounts, inventory,
12 equipment, general intangibles and fixtures. On August 20, 1998, Merrill Lynch perfected its
13 security in the collateral described in the WCMA Agreement and the Revolver Agreement by
14 filing a UCC-1 Financing Statement with the California Secretary of State. In February 2001,
15 Merrill Lynch filed both a secured and an unsecured claim for the sum of \$659,328.43 in the Colt
16 bankruptcy proceeding, based on the WCMA Agreement, the Revolver Agreement, and the other
17 security documents. The Trustee at trial stipulated to the validity of the Merrill Lynch claim.
18 Ulico and Andrade refused such a stipulation. Merrill Lynch did not prove at trial the validity of
19 the amounts claimed due under the two notes and security agreements.

20 Ulico asserted a right to the sums received in settlement of the San Diego, Glendale
21 project, and Long Beach projects on a theory of equitable subrogation. It argued that the
22 amounts it paid to the labor and material claimants on the three projects were payments on
23 contract funds due to Colt under the three contracts and that the funds paid were never property
24 of the estate, instead belonging directly to Ulico under its equitable subrogation theory. Merrill
25 Lynch asserted that the funds paid in settlement of all litigation were property of the bankruptcy
26 estate under §541 of the Bankruptcy Code, subject to the first priority security interest of Merrill
27
28

1 Lynch based on the WCMA Agreement, the Revolver Agreement, and the related security
2 documents recorded by Merrill Lynch. Merrill Lynch argued that Ulico was merely an unsecured
3 creditor, standing in the shoes of the claimants whose claims were paid, not in the shoes of the
4 owners of the project. Merrill Lynch further asserted that the funds received in settlement of the
5 projects were not withheld funds or retained funds, such that they were subject to the equitable
6 subrogation argument of Ulico. Andrade joined the arguments of Merrill Lynch in opposing
7 Ulico's equitable subrogation claim. It also asserted an attorney's lien on all settlement proceeds
8 for the full amount of attorney's fees due for services performed by Andrade on approximately
9 thirty different Colt litigation accounts, including the San Diego project, the Glendale project,
10 and the Long Beach project. Andrade asserted that it held a charging lien or retaining lien on the
11 funds. It also argued that other equitable theories would entitle it to first right to the proceeds
12 from the litigation it handled on behalf of Colt.

13 The trustee took no active part in the litigation other than supporting the position asserted
14 by Merrill Lynch and stipulating to the secured claim of Merrill Lynch. Prior to commencement
15 of trial, the trustee had dismissed its complaint and participated in the litigation only as a cross-
16 defendant and defendant. Trustee's special counsel was responsible for the settlements which
17 resulted on the Glendale project, the Long Beach project, the RHI settlement, and the City of
18 Glendale project⁵.

19 II.

20 SUMMARY OF DECISION

21 The court has been asked to determine the relative claims of surety Ulico, former attorney
22 for debtor Andrade, secured creditor Merrill Lynch, and trustee Bendon in monetary funds paid
23 in settlement of various construction contract claims of the debtor as follows: \$375,000.00
24 deposited with Los Angeles Superior Court as settlement of the San Diego project; \$190,000.00

25
26 ⁵ The RHI and City of Glendale settlements were achieved during the bankruptcy and are
27 not subject to any Ulico claims.

1 held by the trustee as settlement of the Glendale project; \$100,000.00 held by the trustee as
2 settlement of the Long Beach project; \$25,000.00 held by the trustee as settlement of the RHI
3 project; and \$147,500.00 held by the City of Glendale as settlement of the City of Glendale
4 project. The court finds that Ulico, as surety of debtor on the San Diego, Glendale, and Long
5 Beach projects, is entitled to receive \$275,000.00 from the settlement funds on the San Diego
6 project; \$138,189.49 from the settlement funds on the Glendale project; and \$100,000.00, the
7 entirety of the settlement funds on the Long Beach project, for a total of \$513,189.49. Andrade,
8 as a result of a charging attorney's lien⁶, is entitled to \$100,000.00 of the funds from the
9 settlement of the San Diego project.

10 Except as to trustee Bendon, Merrill Lynch did not establish a right to recovery as a
11 secured creditor of the estate in this litigation. However, because the trustee has stipulated to the
12 validity of the Merrill Lynch secured claim filed with the court, the balance of funds,
13 \$224,310.51, shall be awarded to Merrill Lynch, subject to the court's decision on the trustee's
14 506(c) motion, which determination will be made in approximately two weeks from the date of
15 this decision. The reasoning behind the court's ruling is set forth below.

16 III.

17 ULICO IS ENTITLED TO A PORTION OF THE SETTLEMENT FUNDS

18 BECAUSE ALL PAYMENTS WERE FINAL PAYMENTS

19 UNDER THE COLT SUBCONTRACT

20 As recited above, Ulico made payments under its performance and material bonds on the
21 three subject projects to the labor and material suppliers not paid in full by Colt. Ulico
22 presented competent evidence that claims were validly made by each of the claimants, the
23 majority of whom had recorded mechanic's liens against the subject projects. Each of the
24 claimants had refused to issue a lien release, as required by the controlling contracts, prior to

25
26 ⁶ Other theories asserted by Andrade & Associates might also entitle it to the sum of
27 \$100,000.00 from the San Diego project.

1 payment in full. In each instance, Ulico made payments to the claimants before the settlement of
2 the litigation which resulted in the settlement funds. Lien releases from the subcontractors were
3 required as a condition of each settlement. Without the payments made by surety Ulico, which
4 procured the lien releases from the claimant, it is highly unlikely that settlement funds would
5 have been forthcoming on any of the projects. It is equally unlikely there would have been any
6 funds in which the bankruptcy estate could assert an interest under §541. To this court, the
7 participation by Ulico in paying the claimants was a necessary element before the final payments
8 under the contracts issued. Without Ulico's payments, no money (or equivalently less money)
9 would have been paid in settlement.

10 The principle asserted by Ulico was established by the United States Supreme Court in
11 Pearlman vs. Reliance Insurance Company, 371 U.S. 132, 83 S. Ct. 232, 9 L.Ed. 2d 190 (1962).
12 In Pearlman, the Supreme Court held that the surety of a government contractor whose contract
13 was terminated by agreement and whose job was completed by another, upon payment by the
14 surety of the contractor's laborers and materialmen, was subrogated (a) to the rights which the
15 government had to use retained funds to pay the laborers and materialmen, (b) to the rights which
16 the laborers and materialmen had to be paid, and (c) to the rights which the contractor would
17 have had if the contractor completed the job. In other words, a surety was subrogated to the
18 rights of the owner/government, the claimants, and the contractor to contract funds remaining
19 with the government. Pearlman was a Miller Act case where the federal government was the
20 owner of the project and the funds to which the surety was entitled were retained funds under the
21 contract's retention clause, but the principle of Pearlman has been extended by case law to many
22 other circumstances. Although many of these cases have arisen under federal law (often
23 specifically bankruptcy cases), the underlying state law is key to any subrogation decision.

24 In A. Farnell Blair Co., Inc. v. Hollywood State Bank, 102 Cal. App.2d 418 (1951), the
25 California Court of Appeal stated that the rights of a surety to funds in the hands of the owner are
26 not limited to retained funds, but to any funds due to the contractor under the terms of the
27

1 contract:

2 ““Where a surety of a construction contractor, upon the contractor’s default,
3 completes the contract, and the contractee has funds in his hands earned by the
4 contractor, the surety is entitled to be subrogated to the rights which the
5 contractee, upon the contractor’s default, could assert against such funds, to the
6 extent necessary to reimburse the surety for the outlay made to complete the
7 contract. This right to the funds embraces not only retained percentages, but other
8 funds earned by the contractor remaining in the hands of the contractee’.

9 (Standard Acc. Ins. Co. v. Federal Nat. Bank, 112 F.2d 694).” 102 Cal. App.2d at
10 428.

11 Also recognizing the doctrine of equitable subrogation in California is the case of
12 Commercial Standard Insurance Co. v. Bank of America, 57 Cal. App.3d 241 (1976). California
13 courts have also found that a surety with a right to subrogation would have been entitled to
14 enforce the mechanic’s liens rights of the claimants which it paid. See, for example, Golden
15 Eagle Insurance Co. v. First Nationwide Financial Corp., 26 Cal. App. 4th 160 (1994), where the
16 court recognized the surety’s equitable subrogation rights and found that where lien releases were
17 not given by the claimants when paid, the surety could enforce the mechanic’s liens rights against
18 the owner of the project.

19 Pearlman has been recently directly applied by bankruptcy courts. See, for example, In re
20 Cone Constructor, 265 B.R. 302 (Bankr. M.D. Fla 2001) where the court gave a surety equitable
21 rights to retained funds where the surety paid subcontractor claims before the contractor filed
22 bankruptcy. Also, in In re QC Piping Installations, 225 B.R. 553 (Bankr. E.D.N.Y. 1998), the
23 court found that the surety’s equitable subrogation right to retained funds applied despite the
24 expanded nature of property of the estate under § 541 (enacted after Pearlman.)

25 The principles asserted in Pearlman has also been extended beyond the Miller Act. In In
26 re Modular Structures, Inc., 27 F.3d 72 (3rd Cir. 1994), the Third Circuit found the Pearlman

1 doctrine extended to private contracts as well as government contracts. Courts have also
2 extended the Pearlman doctrine to more than just "retained" funds. In In re Alliance Properties,
3 Inc., 104 B.R. 306 (Bankr. S.D.CA. 1989), the debtor's surety paid balances due to suppliers and
4 subcontractors on the bonded projects. Under the contract, the government was obligated to
5 make progress payments to Alliance (the debtor) but was entitled to retain up to 10% of each
6 progress payment to secure the debtor's complete performance. During the course of the project,
7 Alliance asserted it did extra work on the project, entitling it to additional funds, and at the end
8 of the job the debtor requested an "equitable adjustment" based on the extra work performed.

9 When the matter arrived in Bankruptcy Court, the funds available consisted of a final
10 settlement of the debtor's remaining contract claims against the government for work performed
11 on the project. The surety asserted that it was subrogated to the right which the government held
12 to pay from the remaining funds unpaid claims of the subcontractors, since the surety had paid
13 those claims. Ruling in favor of the surety, Judge Malugen stated:

14 "I conclude that INA [the surety] is entitled to assert an equitable lien against this fund.
15 INA had demonstrated that: The contractor has defaulted in making payments to the
16 subcontractors; INA had paid these claims; and the debtor-in-possession is now holding
17 segregated funds which were due the debtor for work performed on the bonded contract.
18 [citations omitted]

19
20 TPB [the secured bank] concedes that the debtor has not paid the subcontractors on the
21 Randolph contract and, as a result of this default, INA has satisfied these claims. While
22 the record is not clear as to which portion of this fund is attributable to retentions,
23 progress payments or contract damages, resolution of this uncertainty is not crucial. See,
24 In re E.R. Fegert, Inc., 88 B.R. at 266. The inescapable fact is that the fund is a part of
25 the final payment on the Randolph contract.
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1 The basis for INA's lien is that the surety is equitably subrogated to the government's
2 right to withhold payments from the contractor and to apply them to the unpaid claims of
3 the subcontractors The government had an obligation to withhold from the final
4 payment to API money sufficient to satisfy the unpaid claims of the subcontractors who
5 worked on the Randolph contract. INA discharged this obligation and was subrogated to
6 this right. This right was a cumulative right or remedy afforded INA under the contract
7 and in addition to any other rights it could have claimed through the subcontractors
8 themselves." 104 B.R. at 311.

9 The District Court in Alaska also found that the contract funds payable to the surety need
10 not be retained funds. In Reliance Insurance Companies, Inc. v. Alaska State Housing
11 Authority, 323 F.Supp. 1370 (D.Alaska 1971) the court cited Pearlman and found that its holding
12 was not limited to just retained percentages:

13 "A surety who completes a contract or satisfies the claims of laborers and materialmen
14 has established a subrogation right to all funds, progress payments, or retained
15 percentages, which are in the hands of the contractee. Reliance's right of subrogation
16 relates to the execution of the surety agreement. Reliance stands in the position of the
17 principal, N & N, and to give full effect to the purpose of the surety agreement it is
18 correct that those funds in the nature of progress payments be made available to satisfy
19 the claims of the laborers and materialmen." 323 F.Supp. at 1373.

20 Cases in the Sixth Circuit, capped by the circuit court itself in In re Construction
21 Alternatives, Inc., 2 F.3d 670 (6th Cir. 1993), favored the trustee or secured creditor over the
22 surety when the underlying contract did not have a retention clause. In Construction
23 Alternatives, after the debtor had completed all of its work on an asbestos removal project and
24 was due to receive its final progress payment, the surety paid at least two unpaid subcontractors
25 and suppliers on the project. The contractee, school district, had no right under its contract with
26 the debtor to retain any portion of the progress payments pending the debtor's payment of
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1 subcontractors or suppliers. Although the surety stood in the shoes of the school district after
2 paying the subcontractors, since the school district had no right to the retained funds, neither did
3 the surety. In Construction Alternatives, the unpaid subcontractors had not filed mechanic's liens
4 against the project and had not given notice to the school district which would have required it to
5 retain funds.

6 The holding in Construction Alternatives was followed in In re WM. Cargile Contractor,
7 Inc., 203 B.R. 644 (Bankr. S.D. Ohio 1996) where, again, the contract had no retention clause.
8 As in Construction Alternatives, the obligee on the Cargile contract (the City of Cincinnati) had
9 no duty to pay subcontractors. Consequently, although the surety had a duty to pay the
10 subcontractors under a performance bond, placing the surety in the position of the City, the City
11 had no such duty and the surety received nothing under equitable subrogation theories. Since the
12 City had no right to withhold payments from the debtor, the surety had no superior rights over the
13 estate⁷.

14 The facts of the instant case parallel Pearlman and its progeny, not the Sixth Circuit
15 exceptions. First, all three of the pertinent contracts between Colt and the owner/general
16 contractor had progress payment and retention clauses. The pertinent portions of the Biltmore
17 contract provide as follows:

18 "2.2 Progress Payments: Subject to all of the terms and conditions of the contract
19 documents and this subcontract, including without limitation paragraphs 2.1 and 2.4,
20 Biltmore shall pay subcontractor monthly for the portion of the subcontractor's work
21 actually installed, less 10% retention, and less previous payments, back charges, and such
22 amounts as Biltmore may determine, in good faith, are necessary to protect the project

24 ⁷ Although Cargile Contractor is not specific, it appears from the facts that the unpaid
25 subcontractors did not file mechanic's liens or stop notices, which would have created an
26 obligation for the City to pay them before the job was completed.
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against liens, or correct faulty or incomplete work.

2.3 Retention: Subject to the provisions of paragraphs 2.1 and 2.4, subcontractor's retention shall be paid after both: (1) Biltmore's actual receipt of its retention under the prime contract; and (2) thirty-five days have passed since the recording of a valid Notice of Completion. . . .

2.4 Conditions to be Met by Subcontractor Prior to Payment: Biltmore's obligation to pay all or any portion of the subcontract amount is conditioned on subcontractor's strict compliance with all of the provisions the subcontract, including without limitation, the payment procedures established under the contract documents and/or such additional procedures as may be established by the owner and/or construction lender. At a minimum, the subcontractors shall submit the following with each billing:

(1) Lien releases upon progress payment (either conditional and/or unconditional) from subcontractor and all subcontractor's suppliers, lower tier subcontractors, and all laborers through the date of the invoice. . . . (2) unconditional lien releases upon progress payment from subcontractor and all of subcontractor's suppliers and lower tier subcontractors through the date of the next previous invoice for which payment has been received by subcontractor; . . .

2.5 Biltmore's Right to Withhold: Biltmore shall have the right to withhold payment from subcontractor at any time it reasonably believes the subcontractor is in default on this, or any other agreement or contract it may have with Biltmore, and is reasonably concerned that subcontractor will not cure the default. Defaults may include, without limitation, defective workmanship, reasonably reliable information that there are past due bills of subcontractor relating to the project, . . ."

This language of the Biltmore contract makes it clear that the contractor is entitled to make progress payments, withhold retention, and withhold any funds necessary to complete the project lien free. Until Colt had completed the project with no liens outstanding, Colt was not

1 entitled to receive the balance of contract funds, whether such funds were withheld, retained, or
2 otherwise in the hands of the contractee. Subrogation of Ulico to the rights of the contractee of
3 the Biltmore contract gives it a right to the funds held to pay subcontractors with claims or liens.

4 The language in the two RB & G contracts (Long Beach project and Glendale project)
5 give the contractee similar rights:

6 "20(a) Subcontractor agrees to turn said work over to contractor in good condition and
7 free and clear from all claims, encumbrances, and liens for labor, services or material, and
8 to protect and save contractor and owner from all claims, encumbrances and liens
9 growing out of performance of this work and all maintenance required under the contract
10 documents, and should subcontractor, during the progress of said work, or at any time
11 thereafter, fail to pay for all labor, services and material used or purchased for use in the
12 prosecution of said work, contractor may, at its option, and without notice to
13 subcontractor, pay all such claims whether or not claimant has perfected a lien or bond
14 claim and charge the amounts thereof to subcontractor. . . .

15 23(a) On the 25th day of each month subcontractor shall present to contractor a statement
16 of the work done during that month, which statement, when checked and approved by
17 contractor, will be paid on the 25th day of the following month after receipt of payment
18 from owner, provided that contractor may, at its option on each payment, retain 10% or
19 the percentage specified in the contract document, of each estimate until final payment,
20 which shall be made after completion of the work covered by contract and written
21 acceptance thereof by architect, and full payment therefore.

22 (b) Any payments due subcontractor hereunder may be withheld by contractor in the
23 event subcontractor is in default of any of its obligations hereunder and such amounts
24 may be retained by contractor until such event of default is corrected."

25 The above cited language in the RB & G contracts requires Colt to complete the work on
26 the contract and deliver the job lien free before the contract is completed. The contractee is
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1 entitled to withhold funds in the event Colt is in default of any of its obligations under the
2 contract and use such funds to pay all claims, whether or not the claimant has perfected a lien or
3 bond claim. Until such payment is made, the contractee is entitled to backcharge (i.e. deduct) the
4 amounts from the sums due to Colt.

5 Trial evidence reflected that several suppliers and laborers on each of the contracts were
6 not paid timely by Colt. In every instance, these unpaid contractors made a claim against the
7 contract funds, including in most cases recording mechanic's liens and following up with
8 necessary litigation. Ulico verified the validity of the claims of each unpaid claimant. In
9 exchange, Ulico obtained a lien release from each supplier and laborer, releases which were
10 necessary for the debtor to complete performance under each contract. Without these lien
11 releases, the contracts were not completed.

12 Joseph Maleki, attorney for RB & G Construction, testified regarding settlement
13 negotiations and final payment of settlement funds on the Long Beach and Glendale projects.
14 Payment made on each contract was the final payment due to Colt for all work done. Colt had
15 filed state court litigation on the contracts, claiming it was not paid for work performed under the
16 contract, including change orders, and asking for delay and disruption damages. RB & G cross-
17 complained against Colt, claiming the work was defective and incomplete and Colt was in breach
18 for not paying the lien claimants. On both contracts RB & G had withheld money to pay the lien
19 claimants under paragraph 23(b) of the contracts. The settlement agreements were intended to
20 pay all final monies due to Colt for performance under the contracts; they were conditioned on
21 the jobs being delivered lien free. Monies were paid for all claims, including delay damages,
22 disruption cost, change orders, and claimed attorney's fees.

23 Dennis McGahey, President of Biltmore, testified that Biltmore stopped paying Colt
24 under the contract when it became aware of the mechanic's liens of Burns and other materialmen
25 and labor suppliers. Eventually Colt pulled off the job without completing the work and
26 litigation ensued. The final settlement payment, negotiated by Andrade for Colt and with other
27

1 parties, paid all funds remaining due to Colt under the contract for change orders, delay and
2 disruption damages, and attorney's fees under the terms of the contract.

3 The Biltmore settlement agreement on the San Diego project specifically provides that
4 Colt warrants and represents that all suppliers and laborers have been paid in full and all lien
5 rights extinguished. (See paragraph 3.6 of Exhibit 14 in evidence). The settlement agreements on
6 the Glendale project and the Long Beach project (Exhibits 12 & 13 in evidence) do not
7 specifically provide for the lien releases of Colt's subcontractors. However, the testimony of
8 Joseph Maleki clearly implied that the settlements would not have been achieved unless the jobs
9 could be delivered completed and lien free.

10 To the extent that the theory of equitable subrogation is a claim in equity, Ulico is entitled
11 to such equitable treatment. Without the lien releases which Ulico supplied as a result of paying
12 the claimants on each of the three projects, the settlements could not have been achieved. The
13 source of the settlement funds is not relevant. What is relevant is that the funds constituted final
14 payments due under the contracts. The contracts were not completed by the debtor until Ulico
15 obtained the lien releases upon paying the lien claimants. But for Ulico's payment, no
16 settlement funds would have been forthcoming and neither the estate nor the secured creditors
17 would be making a claim to any funds.

18 This court's findings follow the principles of Pearlman, as extended by numerous cases
19 cited above. Sixth Circuit cases, which gave no equitable rights to the sureties, are
20 distinguishable because in those cases the owners had no obligation to pay the subcontractors and
21 materialmen since no liens had been recorded and neither the contracts nor the law required such
22 payment. Here, mechanic's liens had been recorded and the contracts required Colt to deliver the
23 projects lien free before the contracts were completed. Without completion, Colt was not entitled
24 to any further contract funds. Payment to Ulico is equitable.

IV.

ANDRADE & ASSOCIATES' RIGHT TO \$100,000.00 FROM SAN DIEGO PROJECT
SETTLEMENT IS VALID UNDER CALIFORNIA LAW

Andrade & Associates has asserted an attorney fees lien in some or all of the settlement funds held or on behalf of the estate in this case. Andrade's theories are various, ranging from asserting a charging lien or retaining lien to claiming some equitable interest because their efforts in litigating the Colt matters resulted in the settlement funds. To determine the extent of Andrade's rights, the court must look at underlying California law on attorney's liens, apply that law in the bankruptcy setting, and analyze the specific facts of this case. This court finds that Andrade has both a charging lien and a retaining lien on \$100,000.00 of the San Diego project settlement funds, based on the settlement documents, the proven intent of the parties, and the brief retention of those funds in the attorney-client trust account of Andrade.

California law explicitly recognizes a retaining lien held by an attorney who has possession of settlement funds where the attorney had a prior lien agreement with the client, litigated on behalf of the client, achieved a settlement for the client, and received payment of the settlement funds into the attorney's trust account. See, for example, In Winnett, 97 B.R. 7, 10 (Bankr. E.D. CA 1989). Such a retaining lien is possessory. Therefore, it is essential that the lienholder have possession of the property. Possession of the funds in the attorney's client trust account is sufficient to assert the possessory lien, when the client files bankruptcy. In re Winnett, 97 B.R. at 9.

California also recognizes a charging lien, which arises out of a contractual agreement between the attorney and his client, where the parties intend the attorney to look to a recovered judgment for attorney's fees. In Istrin v. Superior Court, 63 Cal. 2d 153, 157 (1965), the court set the standard for charging liens in contingency fee cases:

"As contingent fee contracts are subject to the normal rules of construction of fiduciary agreements (Tracy v. Ringole (1927) 87

1 Cal.App. 549, 551), a charging lien will be imposed if the parties
2 have manifested an intention that the attorney shall look to the
3 judgment as security for his fee even though the word 'lien' has not
4 been used... and in some cases the evidence held to demonstrate
5 such an intent has been slight indeed. . . .”

6 The court clarified its position further:

7 “For our present purposes, however, we need not attempt
8 resolution of such conflicts in the law of attorney’s liens. It will be
9 enough to observe that in whatever terms one characterizes an
10 attorney’s lien under a contingent fee contract, it is no more than a
11 *security* interest in the *proceeds* of the litigation.” Isrin, 63 Cal. 2d
12 at 158. (emphasis in original)

13 The recognition of a charging lien has been embraced in 9th Circuit cases:

14 “California does not recognize the common law attorneys’
15 charging lien, and this court has noted that fact. Desser, Rau &
16 Hoffman v. Goggin, 240 F.2d 84 (9th Cir. 1957). Instead, California
17 attorneys may look to the funds generated by their efforts to collect
18 the fees only as directed by the California Supreme Court. In Isrin
19 v. Superior Court, 63 Cal. 2d 153 ..., decided after Desser, Rau &
20 Hoffman, the California Supreme Court held that the intent of the
21 parties determines the type of claim an attorney may assert against
22 any fund generated due to his efforts. 63 Cal. 2d at 158-59. . . . In
23 essence, Isrin holds that if the parties intend that the attorney look
24 directly to the settlement for payment, then a lien against that
25 settlement is created in the attorney’s favor. ...” Pacific Far East
26 Line, Inc. v. Alioto, 654 F.2d 664, 668-69 (9th Cir. 1981).

1 In essence, in California a charging lien is only recognized if it is based on the intent of
2 the parties to create such lien. See, for example, Gelfand, Greer, Popko & Miller v. Shivener, 30
3 Cal.App. 3d 364 (1973), where the court found that the word "lien" need not be used but the
4 intent of the parties must be expressed:

5 "Thus, we are confronted squarely with the question whether an
6 attorney's contingent fee contract containing no words as to a lien,
7 security or assignment does as a matter of law and without more
8 create a lien to secure his fees on the judgment or property
9 obtained as a result of his services.

10 We are not prepared to go so far. As we discuss later, a lien may
11 be created without the use of the word 'lien.' It does not follow
12 that in every case a lien is created as matter of law.

13 Our research persuades us that in the absence of express language
14 declaring a lien, the giving of security or of assignment, the
15 question whether the contract creates a lien is one of fact involving
16 a determination of the intention of the parties." Shivener, 30

17 Cal.App. 3d at 370.

18 Even if a valid attorney's lien can be asserted, the question of the priority of such lien
19 versus a perfected secured creditor with a UCC-1 recorded on a debtor's accounts is dependent
20 on several factors. A recent California case, Atascadero Factory Outlets Inc. v. Augustini &
21 Wheeler, LLP, 83 Cal.App. 4th 717 (2000), found that an attorney's lien does not trump a prior
22 recorded UCC-1 lien on the theory of unjust enrichment. In Atascadero Factory Outlets, Camino
23 Real Fashion Outlets borrowed \$400,000.00 from Santa Lucia National Bank to complete a mall
24 project. Thereafter, Camino sold the mall to Atascadero Factory Outlets, Inc. ("A.F.O.") and
25 agreed to pay the broker, Wallace Moir Company, a \$250,000.00 commission. The sale
26 generated no cash. Instead, Camino received a "Contingent Payment Obligation Note Secured
27

1 By Deed of Trust" estimated to be worth \$3.5 million dollars. The note provided that the sales
2 price would be determined after the mall opened based on a formula.

3 Camino assigned the note to Santa Lucia Bank for security on the loan. Camino executed
4 a pledge agreement providing that the Bank would receive the first \$400,000.00 and the Broker
5 would receive the next \$100,000.00 on the note. In January, 1996, the buyer AFO claimed the
6 payoff amount was zero. Camino retained the law firm of Augustini & Wheeler ("A & W") and
7 sued on the note. After the action was ordered to arbitration, Camino signed a retainer agreement
8 which gave A&W a lien on the case. A&W knew about the pledge agreement but did not ask the
9 bank and broker to subordinate their security interest.

10 The arbitrator awarded \$360,000.00 on the note plus \$140,000.00 of attorney's fees.
11 AFO interpled the total \$500,000.00 based on the conflicting claims of the bank, broker and
12 A&W. A&W asserted that its attorney's lien should be paid before the security interest of the
13 bank, even though later in time, because the bank would be unjustly enriched by the efforts of
14 A&W to secure the arbitration settlement. The court found otherwise, ruling:

15 " . . . A&W has not demonstrated, as a matter of law or equity, that
16 it has lien priority. Civil Code section 3525 provides: 'Between
17 rights otherwise equal, the earliest is preferred.' ... Bank and
18 Broker perfected their security interests two years before Camino
19 gave A&W a lien on the note proceeds." 83 Cal.App. 4th at 721.

20 As a result, A & W was not entitled to monies under its attorney's lien because it was not
21 first in time. (This case would appear to run counter to Producers Cotton Oil Company v.
22 Amstar Corporation, 197 Cal.App. 3d 638 (1988), which Andrade cited for the principle that
23 equity can trump UCC security where the party knows and acquiesces in efforts by others to
24 obtain proceeds subject to the security rights. The Producers Cotton Oil court allowed the claim
25 for crop harvesting costs to trump the security rights based on equitable unjust enrichment.)
26
27
28

1 Under California law, an attorney's lien can trump UCC secured rights if it is based on a
2 tort recovery under the exception provided in Commercial Code 9104 (k). Otherwise, it would
3 appear that an attorney's lien created subsequent to a UCC-1 recording would not trump the
4 UCC security rights.

5 In this case, Andrade asserts it has a charging lien based on two written retainer
6 agreements with Colt, the Andrade & Muzi retainer agreement dated December 9, 1997 (Exhibit
7 273 in evidence) and the Andrade & Associates retainer agreement dated June 15, 1999 (Exhibits
8 239 and 241 in evidence). The court finds that neither of these retainer agreements are contracts
9 by which Andrade may claim recovery on the settlement funds from the Biltmore project (San
10 Diego), the two RB&G projects (Glendale and Long Beach), the RHI settlement, or the City of
11 Glendale settlement. The language of both retainer agreements is the same. Both agreements
12 have a "re:" line - in the Andrade & Muzi agreement it is "Colt Engineering Company, Inc. v.
13 Commerce Construction Company, et al." and "Colt Engineering Company, Inc. v.
14 Actus/Sundt." In the Andrade & Associates retainer agreement it is "Colt Engineering Company,
15 Inc. v. Allied Equipment Rentals, Inc." Both retainer agreements contain similar language
16 regarding liens:

17 LIEN OF ATTORNEYS

18 "The attorneys shall have a lien for services rendered on any sums
19 received or recovered, whether by settlement or judgment, on
20 account of the aforesaid claims of the client. The client
21 understands that this means attorneys may deduct any and all fees
22 or other amounts due attorneys, including amounts advanced on
23 behalf of client, from any and all amounts recovered on behalf of
24 client, either in their capacity as attorneys or as trustee for client."

25 The court finds that the language "on account of the aforesaid claims of the client" refers
26 to the litigation in the "re:" line of each letter; i.e., litigation with Commerce Construction
27

1 Company and Actus/Sundt for Andrade & Muzi and litigation with Allied Equipment Rentals for
2 Andrade & Associates. Neither of these retainer agreements gives Andrade & Associates an
3 attorney's lien on amounts recovered in settlement of the Biltmore, RB&G, or other litigation.
4 Because of this finding, it is unnecessary for the court to determine whether Andrade & Muzi and
5 Andrade & Associates are one and the same law firm, whether the dissolution of Andrade &
6 Muzi assigned the rights under the Andrade & Muzi retainer agreement to Andrade &
7 Associates, or whether the subsequent incorporation of Andrade & Associates makes any
8 difference. Also, the court need not determine whether the Andrade & Muzi agreement, signed
9 on behalf of Colt by Frank Roberts, R.M.E., is binding on Colt since Frank Roberts was not
10 president of Colt⁸.

11 As a consequence of this finding, Andrade does not have an attorney's charging lien
12 based on the retainer agreements. However, California law makes it clear that the court may find
13 a charging lien where it is memorialized by an agreement by the parties. The court finds such an
14 agreement by reading together the handwritten settlement document on the San Diego project
15 (Exhibit 276 in evidence) and the formal settlement agreement (Exhibit 14 in evidence). Both of
16 these agreements specifically provide that \$100,000.00 of the settlement funds shall be payable
17 directly to Andrade. Both of these agreements have been signed by Franklin David Roberts on
18 behalf of Colt. As a consequence, both of these agreements expressly show an intent by Colt that
19 Andrade have a lien on the proceeds recovered on the San Diego project. This intent establishes
20 a charging lien in favor of Andrade.

21 After the execution of these agreements, upon order of the Los Angeles Superior Court,
22 the settlement funds were all deposited into the attorney client trust account of Andrade &
23 Associates. Even though those funds were not written in separate checks to Andrade and Colt,
24 since the intent of Colt was that Andrade receive the funds as its attorney's fees, the failure to

25
26 ⁸ Andrade later perceived that David Roberts needed to sign the retainer agreement,
27 resulting in the second agreement.

1 issue separate checks is not material. The funds were removed from the Andrade trust account
2 only upon further order of the Los Angeles Superior Court that the funds be held by that court.
3 While Andrade held the funds, it had a valid possessory (retaining) lien in the funds which would
4 trump the UCC security interest of Merrill Lynch. The transfer of those funds to a blocked
5 account in Los Angeles Superior Court does not change the nature of Andrade's initial retaining
6 lien. As a result, Andrade has a valid enforceable charging lien and retaining lien in the
7 \$100,000.00 settlement from the San Diego project. As noted above, however, Andrade has no
8 other enforceable lien rights to any of the other settlement recoveries and its recovery is limited
9 to the \$100,000.00⁹.

10 V.

11 MERRILL LYNCH FAILED TO ESTABLISH THE AMOUNT OF ITS SECURED CLAIM AT
12 TRIAL; HOWEVER, THE STIPULATION BY THE CHAPTER 7 TRUSTEE THAT THE
13 CLAIM IS VALID AWARDS THE BALANCE OF THE SETTLEMENT FUNDS TO
14 MERRILL LYNCH, SUBJECT TO TRUSTEE'S 506(c) CLAIM

15 The joint pre-trial order in this case established the validity of Merrill Lynch's secured
16 claim against the accounts of Colt.¹⁰ However, left as an issue of disputed fact for trial was the
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18
19 ⁹ The court notes that Andrade was not attorney of record for Colt when any of the other
20 settlement funds were realized for the estate and any lien rights might also be challenged on that
21 ground. The court need not decide that issue since the retainer letters limited their scope to the
22 "re:" line.

23 ¹⁰See Stipulated Facts Nos. 41 through 48, which establish the validity of the WCMA
24 note, loan and security agreement and the WCMA reducing revolving loan and security
25 agreement, as perfected by the UCC-1 financing statement recorded by Merrill Lynch against the
26 interests of the debtor.
27

1 amount due to Merrill Lynch under its security documents.¹¹ Merrill Lynch failed to establish an
2 amount due to it under its secured loans through evidence at trial. Attempting to fill in the gap,
3 Merrill Lynch solicited and received a stipulation from the Chapter 7 trustee that the claim filed
4 in the main case by Merrill Lynch was valid, that claim being in the secured amount of
5 \$659,328.43 plus total accrued interest of \$4,830.97, on the petition date, plus accruing interest
6 and costs. Merrill Lynch then requested the court to take judicial notice of the claim filed in the
7 case. The court took judicial notice of the fact that Merrill Lynch had filed a claim in that
8 amount in the main case.

9 At the court's request, the parties briefed the effect on the adversary trials of the trustee's
10 stipulation to Merrill Lynch's claim. This court finds that the weight of authority supports the
11 position of Ulico and Andrade that the trustee's stipulation does not bind them. Courts have
12 held that although the trustee represents the interests of general unsecured creditors with regard
13 to objecting to claims, the interest of secured creditors may diverge from those of the trustee and
14 entitle such creditors to independently object. See, for example, Power Five, Inc. v. General
15 Motors Corporation, 219 B.R. 513 (D.S.D. Ind. 1998); In re Dominelli, 820 F.2d 313 (9th Cir.
16 1987); In re Grass Green, 172 B.R. 383 (Bankr. M.D. Fla. 1994); In re Video Cassette Games,
17 Inc., 108 B.R. 347 (Bankr. N.D. Ga. 1989). The cases also show that the trustee's stipulation
18 (non-objection) to the validity of a proof of claim in the main case is not binding on other parties
19 in an adversary. See, for example, In re Schraiber, 1992 WL 280801 (Bankr. N.D. Ill. 1992),
20 where the court stated that evidence in a related bankruptcy proceeding was not evidence in an
21 adversary proceeding. Although this court took judicial notice that Merrill Lynch filed a proof
22 of claim in the main case, the claim was not included in the pre-trial order in the adversaries and
23 is not direct evidence. In re Grabill Corp., 121 B.R. 983 (Bankr. N.D. Ill., 1990); J.T. Carr v.
24 City of Florence, Alabama, 729 F.Supp. 783 (D.N.D. Alabama 1990).

25
26 ¹¹Disputed Fact No. 61 questions Merrill Lynch's claim that not less than \$660,000.00
27 interest and costs was due.

1 Even if Merrill Lynch's proof of claim in the main case was received as evidence in this
2 case, it would not meet Merrill Lynch's burden of establishing the amount of its secured claim.
3 The court has reviewed the claim, No. 32 in the main case. The face sheet of the claim states that
4 as of the date of the filing, Merrill Lynch was owed the principal sum of \$659,328.43. Attached
5 to the proof of claim is the WCMA note, loan and security agreement, the WCMA reducing
6 revolver loan and security agreement, and the UCC-1 financing statement. The proof of claim
7 does not attach an accounting, credit and debit ledger, loan history, or any other financial
8 document which establishes the loan history on the accounts nor the amount due on the petition
9 date. Filing of this proof of claim was not even *prima facie* evidence of the secured amount due
10 to Merrill Lynch.

11 Section 502(a) of the Bankruptcy Code provides that a proof of claim is deemed allowed
12 unless a party-in-interest objects. This concept was expanded by In re Holm, 931 F.2d 620, 623
13 (9th Cir. 1991) where the court stated "If those allegations in [the proof of claim] set forth all of
14 the necessary facts to establish a claim and are not self-contradictory, they *prima facie* establish
15 the claim(emphasis supplied)." The claimant must first allege facts sufficient to support its
16 claim; if the averments in the filed proof of claim are sufficient to do so, then the proof of claim
17 is entitled to *prima facie* validity. In re Consolidated Pioneer Mortgage, 178 B.R. 222, 226 (9th
18 Cir. BAP 1995), citing In re Allegheny International, 954 F.2d 167, 173-74 (3rd Cir. 1992).

19 It would follow, however, that if the claimant fails to provide sufficient facts to establish
20 the amount and validity of its claim, then the proof of claim would not enjoy the *prima facie*
21 validity set forth in Section 502(a). In Pioneer Mortgage, the 9th Circuit BAP noted that, if a
22 proof of claim is based on a writing and the claimant has failed to attached those writings to its
23 proof of claim, the claim is not entitled to be considered as *prima facie* evidence of the claim's
24 validity. Pioneer Mortgage, 178 B.R. at 226. Similarly, if an amount due stated in a proof of
25 claim would be based on a loan history, accounting, or some other business records, the failure to
26 attach such documents also defeats its *prima facie* validity. Therefore, even if the Merrill Lynch
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1 claim is considered as part of the evidence in these adversaries, the court would not find that
2 Merrill Lynch is owed its stated secured sum when challenged by Ulico and Andrade. However,
3 in the context of the prior rulings made by the court, this finding is basically irrelevant. The
4 court has already found the awards to Ulico and Andrade to be \$515,189.49 and \$100,000.00
5 respectively. Based on the trustee's stipulation that Merrill Lynch's proof of claim is valid, the
6 balance of the settlement funds not paid to Ulico or Andrade fall to the estate, and hence, subject
7 to Merrill Lynch's secured claim. The court calculates this balance at \$224,310.51.


8 Prior to trial of this adversary proceeding, the trustee filed a motion under Section 506(c)
9 for attorney's fees and other costs to be carved out of Merrill Lynch's secured claim. The court
10 deferred ruling on that motion because of the uncertainties created by the undetermined
11 adversaries at that time. Within two weeks of the release of this decision, the court will make a
12 ruling on the 506(c) claims of the trustee and its attorneys.

13 VI.

14 CONCLUSION

15 Based on the foregoing decision, the court awards to Ulico under its claim for equitable
16 subrogation the sum of \$513,189.49, finding that this sum is not property of the bankruptcy
17 estate. The court awards Andrade & Associates the sum of \$100,000.00 under its attorney's
18 charging lien and retaining lien. The balance of the sum, \$224,310.51, is awarded to Merrill
19 Lynch based on its stipulated (with the trustee) secured claim, subject to the 506(c) motion of the
20 trustee.

21
22 Dated: January 28, 2003

23 
MEREDITH A. JURY
United States Bankruptcy Judge

1 NOTICE OF ENTRY OF JUDGEMENT OR ORDER
2 AND CERTIFICATE OF MAILING

3 TO ALL PARTIES IN INTEREST LISTED BELOW:

4 1. You are hereby notified that a judgement or order entitled:

5 was entered on JAN 29 2003.

6 2. I hereby certify that I mailed a true copy of the order or judgement to the persons and
7 entities listed below on JAN 29 2003.

8 Dated: JAN 29 2003

Ama Valle

, Deputy Clerk

9 Office of the U.S. Trustee
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